

Corners Update from Mabqat

This quarter, our organization reached new milestones. Here is a snapshot of the impact we did together with our partners and engagement have made possible:

Boni Filter is a small and medium enterprise & partner of Mabqat program. They engaged in animal waste recycling, which has become a fruitful and impactful area of work.

They recycled slaughter waste, such as bone and blood into calcium rich animal feed input and water purification materials.



Picture1- Boni Filter Materials

Picture 2- Waste of Slaughter



Waste as 7th Resource

"Natural resources such as water, air, oil, natural gas, coal, and minerals. A transformative shift in thinking where waste is no longer viewed as a burden but as a strategic asset capable of supporting industrial development, conserving natural resources, and reducing environmental degradation."

The Pulse Tips

40% of

Economic Opportunity from Waste



"A Strategic focus on Circular Economy practices can reduce production costs, improve competitiveness, and contribute to sustainable industrial development."



From Employees to Entrepreneurs: The Rise of Bernos Garment



For Tesfaye Abiye and his four co-founders, the Hawassa Industrial Park was more than a workplace—it was an education. While they had the technical skills and the drive, they felt they were merely spinning their wheels. They didn't just want a steady paycheck; they wanted to build a legacy that belonged to them and their community.

In 2024, that shared ambition took shape as Bernos Garment.

The Hurdles of the Early Days

Starting a business is never easy, and the team's first steps were fueled by a modest ETB **75,000** and a lot of grit. They began producing shirts for the local market but soon hit a wall. Inconsistent supplies and poor-quality raw materials kept them from reaching their full potential. They had passion, but they lacked the reliable "thread" to hold their growth together.



The trajectory of Bernos Garment shifted when they joined the Mabqat program. It provided more than just resources; it offered a roadmap.

The Mabqat Partnership

Through hands-on coaching and expert mentoring, the team refined their quality standards. Mabqat bridged the gap, reconnecting the founders to the Hawassa Industrial Development Park, but this time, the dynamic had changed. They returned not as employees, but as strategic business partners. This partnership unlocked access to premium raw materials, and the impact on their operations was immediate.

THE GREEN PULSE

Circurlaty • Women Empovement • Protection

Measuring the Impact



Today, the rhythmic hum of sewing machines at Bernos Garment is the sound of a thriving enterprise. The numbers tell a story of rapid transformation:

- Production Power: Daily output has doubled, surging from 50 to 100 shirts per day.
- Wealth Creation: Their initial investment has matured into a capital value exceeding ETB 1,000,000.
- Empowering Women: Of the 14 new jobs created, 10 are held by women who now earn a steady salary, gaining the financial independence to support their families and futures.

The Fabric of the Future

Bernos Garment is no longer limited to shirts. With new retail outlets opening across Hawassa, the team is expanding into high-quality hoodies and T-shirts to meet rising demand.

What began as five friends dreaming of a better future has evolved into a reality for 14 families. It stands as a powerful testament to what happens when youth-led enterprises are met with the right support at the right time.



MABQAT 3rd Quarter Picture Highlights

We are excited to share few pictures of this quarter milestones that define our progress updates.

Engagement and Training off Women's at Hawassa Cluster - Basket Weaving from Recycled Materials



Program Partners review and SMEs joint visit at Adama Mojo



Program review meeting with the engagement of EED, CWEE and PETCO Ethiopia Management.



B2B and market linkages with SMEs and raw materials suppliers exhibition- March 17-19 at Addis Convention center

